

CHARTERED ACCOUNTANTS BENCHMARKING & ADVISORY

Figured Sheep and Beef Benchmark

Benchmark Report

Dashboard

01 June 2024 - 30 June 2024 vs 01 June 2023 - 30 June 2023







Sheep and Beef Benchmark

	Your Farm 01 Jul 23 - 30 Jun 24	Benchmark 01 Jun 24 - 30 Jun 24	Variance	Variance %	Your Farm 01 Jul 22 - 30 Jun 23	Benchmark 01 Jul 22 - 30 Jun 23	Variance	Variance %
Farm Information								
Total Effective Area	1,250	750	500	40%	1,250	480	770	62%
Sheep Stock Units	5,200	3,500	1,700	33%	6,000	1,890	4,110	69%
Beef Stock Units	1,500	1,750	(250)	-17%	1,800	1,000	800	44%
Stock units per ha	5.4	9.1	(3.7)	-69.8%	6.2	20.0	(13.8)	-220.5%
Per Ha								
Sheep Income/Ha	\$267	\$525	(\$258)	-97%	\$425	\$550	(\$125)	-29%
Beef Income/Ha	\$181	\$237	(\$56)	-31%	\$180	\$260	(\$80)	-44%
Wool Income/Ha	\$9	\$14	(\$5)	-54%	\$11	\$10	\$1	9%
Other Livestock Income/Ha	\$3	\$6	(\$3)	-91%	\$2	\$30	(\$28)	< -999%
Total Livestock Income/Ha	\$460	\$782	(\$322)	-70%	\$618	\$850	(\$232)	-38%
Other Income/Ha	\$470	\$158	\$312	66%	\$150	\$410	(\$260)	-173%
Gross Profit/Ha	\$930	\$940	(\$10)	-3.6%	\$768	\$1,260	(\$492)	-210.9%
Animal Health/Ha	\$40	\$14	\$26	65%	\$40	\$40	-	0%
Breeding/Ha	\$4	\$28	(\$24)	-609%	\$3	\$30	(\$27)	-900%
Calf Rearing/Ha	\$2	\$0	\$2	78%	\$1	\$10	(\$9)	-900%
Other Animal/Ha	\$1	\$1	\$1	50%	\$1	-	\$1	100%
Animal Expenses/Ha	\$50	\$43	\$7	13%	\$40	\$40	-	0%
Cropping (Feed)/Ha	\$1	\$4	(\$3)	-297%	\$1	\$10	(\$9)	-900%
Grazing/Ha	\$2	\$33	(\$31)	< -999%	\$1	\$40	(\$39)	< -999%
Supplements & Concentrates/Ha	\$2	\$14	(\$12)	-605%	\$3	\$80	(\$77)	< -999%
Other Feed/Ha	\$1	\$1	(\$0)	-33%	\$1	\$10	(\$9)	-900%
Feed Expenses/Ha	\$2	\$53	(\$51)	< -999%	\$4	\$140	(\$136)	< -999%
Cropping/Ha	-	-	-	0%	\$2	\$20	(\$18)	-900%
Fertiliser/Ha	\$69	\$85	(\$16)	-22%	\$73	\$140	(\$67)	-92%
Irrigation/Ha	-	\$1	(\$1)	0%	\$1	-	\$1	100%
Pasture Renewal/Ha	\$12	\$15	(\$3)	-25%	\$65	\$30	\$35	54%
Weed & Pest/Ha	\$5	\$11	(\$6)	-125%	\$6	\$20	(\$15)	-264%
Pasture Expenses/Ha	\$87	\$125	(\$38)	-44.0%	\$144	\$210	(\$67)	-46.3%
Effluent/Ha	-	-	-	0%	-	-	-	0%
Electricity/Ha	\$12	\$9	\$3	25%	\$9	\$20	(\$11)	-122%
Farm Working/Ha	\$38	\$38	-	0%	\$11	\$30	(\$19)	-163%



	Your Farm	Benchmark	Variance	Variance %	Your Farm	Benchmark	Variance	Variance %
	01 Jul 23 - 30 Jun 24	01 Jun 24 - 30 Jun 24			01 Jul 22 - 30 Jun 23	01 Jul 22 - 30 Jun 23		
Forestry/Ha	\$4	\$1	\$3	87%	\$1	-	\$1	100%
Freight/Ha	\$8	\$16	(\$8)	-99%	\$5	\$20	(\$15)	-270%
Horse Expenses/Ha	-	\$2	(\$2)	0%	\$6	\$6	-	0%
Other Operations/Ha	\$1	\$2	(\$1)	-72%	\$2		\$2	100%
Repairs & Maintenance/Ha	\$128	\$75	\$53	41%	\$171	\$171	-	0%
Shearing Expenses/Ha	\$68	\$68		0%	\$69	\$40	\$29	42%
Shed Expenses/Ha	_	\$1	(\$1)	0%	-	-	-	0%
Staff Costs/Ha	\$198	\$156	\$43	22%	\$216	\$220	(\$4)	-2%
Vehicle Expenses/Ha	\$50	\$50		0%	\$39	\$80	(\$41)	-103%
Operations Expenses/Ha	\$508	\$387	\$121	23.7%	\$531	\$580	(\$49)	-9.2%
Administration/Ha	\$48	\$32	\$16	34%	\$36	\$36	-	0%
Advisory/Ha	\$0	\$0	-	0%	\$2	\$10	(\$8)	-400%
Health & Safety/Ha	\$2	\$1	\$1	60%	\$3	-	\$3	100%
Insurance/Ha	\$18	\$18	-	0%	\$14	\$30	(\$16)	-113%
Levies/Ha	\$3	\$3	(\$0)	-16%	\$1	\$10	(\$9)	-900%
Other Overheads/Ha	-	\$1	(\$1)	0%	\$1	-	\$1	100%
Rates/Ha	\$22	\$30	(\$8)	-37%	\$17	\$40	(\$23)	-133%
Overhead Expenses/Ha	\$93	\$90	\$3	3.1%	\$70	\$120	(\$50)	-70.9%
Other/Ha		\$5	(\$5)	0%	-	\$10	(\$10)	0%
Other Expenses/Ha	-	-	-	0.00%	\$3	\$20	(\$17)	-566.7%
Operating Expenses/Ha	\$740	\$704	\$36	0%	\$789	\$1,100	(\$311)	0%
Operating Profit/Ha	\$191	\$236	(\$46)	-3.6%	(\$21)	\$160	(\$181)	-210.9%
Depreciation/Ha	\$59	\$59	-	0%	\$54	\$54	-	0%
Rent/Ha	-	-	-	0%	-	-	-	0%
Lease/Ha	-	\$0	(\$0)	0%	-	\$10	(\$10)	0%
Interest/Ha	\$228	\$138	\$90	40%	\$162	\$180	(\$18)	-11%
Net Profit before Tax/Ha	(\$96)	\$40	(\$136)	0.00%	(\$237)	(\$84)	(\$153)	0.00%



	Your Farm 01 Jul 23 - 30 Jun 24	Benchmark 01 Jun 24 - 30 Jun 24	Variance	Variance %	Your Farm 01 Jul 22 - 30 Jun 23	Benchmark 01 Jul 22 - 30 Jun 23	Variance	Variance %
Per SU								
Sheep Income/SU	\$50	\$73	(\$23)	-46%	\$69	\$90	(\$21)	-31%
Beef Income/SU	\$34	\$33	\$1	3%	\$29	\$44	(\$14)	-49%
Wool Income/SU	\$2	\$2	\$0	4%	\$2	\$2	\$1	25%
Other Livestock Income/SU	\$1	\$1	\$0	20%	\$1	\$5	(\$4)	-360%
Total Livestock Income/SU	\$84	\$109	(\$25)	-30%	\$98	\$140	(\$42)	-43%
Other Income/SU	\$88	\$22	\$66	75%	\$25	\$67	(\$43)	-173%
Gross Profit/SU	\$175	\$131	\$44	55%	\$126	\$207	(\$81)	-589%
Animal Health/SU	\$8	\$2	\$6	76%	\$6	\$1	\$5	87%
Breeding/SU	\$1	\$4	(\$3)	-692%	\$0	. \$5	(\$4)	< -999%
Calf Rearing/SU	\$2	\$0	\$2	97%	\$2	\$2	\$0	20%
Other Animal/SU	\$3	\$0	\$3	98%	\$3	\$0	\$3	97%
Animal Expenses/SU	\$14	\$6	\$8	-421%	\$11	\$7	\$4	-847%
Cropping (Feed)/SU	\$2	\$1	\$1	72%	\$1	\$1	\$0	10%
Grazing/SU	-	\$5	(\$5)	0%	\$0	\$7	(\$7)	< -999%
Supplements & Concentrates/SU	\$1	\$2	(\$1)	-228%	\$1	\$14	(\$13)	< -999%
Other Feed/SU	\$1	\$0	\$1	81%	\$2	\$2	(\$0)	-15%
Feed Expenses/SU	\$4	\$7	(\$4)	0%	\$4	\$24	(\$20)	< -999%
Cropping/SU	\$4	\$2	\$2	57%	\$4	\$4	\$1	13%
Fertiliser/SU	\$13	\$12	\$1	9%	\$12	\$23	(\$11)	-90%
Irrigation/SU	\$2	\$0	\$2	92%	\$1	\$0	\$1	70%
Pasture Renewal/SU	\$2	\$2	\$0	7%	\$11	\$4	\$6	60%
Weed & Pest/SU	\$1	\$2	(\$1)	-71%	\$1	\$4	(\$3)	-300%
Pasture Expenses/SU	\$22	\$17	\$5	94%	\$28	\$34	(\$6)	-247%
Effluent/SU	\$1	\$0	\$1	99%	\$2	-	\$2	100%
Electricity/SU	\$2	\$1	\$1	45%	\$2	\$3	(\$1)	-80%
Farm Working/SU	\$7	\$3	\$4	61%	\$2	\$4	(\$3)	-132%
Forestry/SU	\$1	\$0	\$1	90%	\$0	\$1	(\$1)	-600%
Freight/SU	\$2	\$2	(\$1)	-45%	\$1	\$3	(\$2)	-211%
Horse Expenses/SU	-	\$0	(\$0)	0%	\$1	\$0	\$1	80%
Other Operations/SU	\$0	\$0	(\$0)	-10%	\$0	\$0	\$0	33%
Repairs & Maintenance/SU	\$24	\$11	\$14	56%	\$28	\$25	\$3	11%
Shearing Expenses/SU	\$13	\$6	\$7	51%	\$11	\$7	\$5	41%
Shed Expenses/SU	-	\$0	(\$0)	0%	-	\$1	(\$1)	0%
Staff Costs/SU	\$37	\$22	\$16	42%	\$35	\$36	(\$1)	-3%



Operations Expenses/SU \$97 \$55 \$42 0% \$89 \$93 (\$4) Administration/SU \$9 \$4 \$5 51% \$66 \$77 (\$1) 2 Advisory/SU \$2 90 \$2 85% \$31 \$31 (\$0) 22 Advisory/SU \$2 90 \$2 85% \$31 \$31 (\$0) 52 Insurance/SU \$4 94 - 0% \$22 \$35 (\$33) -10 Levies/SU \$4 90 \$4 95% \$22 \$0 \$2 99 Overheads/SU \$4 50 \$4 95% \$22 \$0 \$2 99 Overheads/SU \$18 \$18 0% \$11 \$20 \$13 \$12 \$0% \$16 \$20 \$15 Other Superses/SU \$151 \$99 \$52 \$33 \$14 \$17 \$16 \$17 \$16 \$17		Your Farm 01 Jul 23 - 30 Jun 24	Benchmark 01 Jun 24 - 30 Jun 24	Variance	Variance %	Your Farm 01 Jul 22 - 30 Jun 23	Benchmark 01 Jul 22 - 30 Jun 23	Variance	Variance %
Administration/SU \$9 \$4 \$5 51% \$6 \$7 (\$1) 2 Advisor//SU \$2 \$90 \$2 86% \$1 \$1 \$100 22 Health & Safety/SU \$90 \$90 \$90 \$75% \$91 \$00 \$90<	Vehicle Expenses/SU	\$9	\$9	-	0%	\$6	\$13	(\$7)	-108%
Advisory/SU S2 S0 S2 S5% S1 S1 S0 S2 Health Safety/SU S0	Operations Expenses/SU	\$97	\$55	\$42	0%	\$89	\$93	(\$4)	0%
Health & Safety/SU 50 50 75% 51 50 50 50 Insurance/SU \$4 \$64	Administration/SU	\$9	\$4	\$5	51%	\$6	\$7	(\$1)	-21%
Insurance/SU S4 S4 0% S2 S5 (S3) -10 Leviex/SU S2 S0 S2 76% S1 S1 S0 S2 S0 S1 S20 S0 S1 S20 S0 S1 S10 S20 S2 S3 S1 S3 S6 (S3) S11 S20 S20 S20 S20 S2 S20	Advisory/SU	\$2	\$0	\$2	85%	\$1	\$1	(\$0)	-20%
Levies/SU S2 S2 76% S1 S1 S0 22 Other Overheads/SU 54 50 54 95% 52 50 52 90 Overhead Expenses Total/SU 518 S18 S18 519 516 52 513 518 519 518 519 518 519 518 519 51	Health & Safety/SU	\$0	\$0	\$0	75%	\$1	\$0	\$0	50%
Other Overhead SyD §4 §0 §4 95% §2 §0 §2 99 Overhead Expenses Total/SU \$18 \$18 0% \$11 \$20 (\$9) 77 Rates/SU \$24 \$18 \$12 38% \$11 \$20 (\$9) 77 Overhead Expenses/SU \$25 \$13 \$12 38% \$16 \$20 (\$5) 171 Other/SU - - 0% - \$2 (\$2) \$3 171 Other/SU - - 0% - \$2 \$3 \$4 \$3 \$3 \$2 \$36 \$11 \$30 \$4 \$30 \$3 \$4 \$30 \$3 \$4 \$30 \$53 \$34 \$17 \$36 \$4 \$49 \$56 \$53 \$14 \$17 \$36 \$4 \$19 \$4 \$18 \$16 \$17 \$18 \$18 \$18 \$16 \$11 \$19 \$16 \$16<	Insurance/SU	\$4	\$4	-	0%	\$2	\$5	(\$3)	-109%
Overhead Expenses Total/SU S18 S18 Operation S11 S20 (S9) 77 Rates/SU S4 S4 (S0) -1% S3 S6 (S3) -11 Overhead Expenses/SU S25 S13 S12 380% S16 S20 (S5) -11 Other/SU - - 0% - S2 (S2) (S3) S16 S20 (S5) -11 Other/SU - 0% - S2 (S2)	Levies/SU	\$2	\$0	\$2	76%	\$1	\$1	\$0	20%
Rates/SU \$4 \$6 <	Other Overheads/SU	\$4	\$0	\$4	95%	\$2	\$0	\$2	95%
Overhead Expenses/SU \$25 \$13 \$12 380% \$16 \$20 (\$5) 99 Other/SU - 0% - \$2	Overhead Expenses Total/SU	\$18	\$18		0%	\$11	\$20	(\$9)	-75%
Other/SU Other Expenses/SU Other Expenses/SU Stat Stat <thstat< th=""></thstat<>	Rates/SU	\$4	\$4	(\$0)	-1%	\$3	\$6	(\$3)	-111%
Other Expenses/SU - - 0% - \$2 (\$2) Total Operating Expenses/SU \$161 \$99 \$62 53% \$148 \$179 (\$32) <-99	Overhead Expenses/SU	\$25	\$13	\$12	380%	\$16	\$20	(\$5)	-95%
Total Operating Expenses/SU \$161 \$99 \$62 53% \$148 \$179 (\$32) \$-99 Operating Surplus/SU \$14 \$32 (\$18) 2% (\$22) \$28 (\$50) 999 Depreciation/SU \$11 \$11 \$11 \$16 \$0% \$9 \$9 \$ \$ Rent/SU \$11 \$11 \$11 \$0% \$9 \$9 \$	Other/SU				0%	-	\$2	(\$2)	0%
Operating Surplus/SU \$14 \$32 (\$18) 2% (\$22) \$28 (\$50) 99 Depreciation/SU \$11 \$11 0% \$9 <td< td=""><td>Other Expenses/SU</td><td>-</td><td></td><td>-</td><td>0%</td><td>-</td><td>\$2</td><td>(\$2)</td><td>0%</td></td<>	Other Expenses/SU	-		-	0%	-	\$2	(\$2)	0%
Depreciation/SU \$11 \$11 1 0% \$99 \$99 - Rent/SU 1 - 0% - <t< td=""><td>Total Operating Expenses/SU</td><td>\$161</td><td>\$99</td><td><mark>\$</mark>62</td><td>53%</td><td>\$148</td><td>\$179</td><td>(\$32)</td><td>< -999%</td></t<>	Total Operating Expenses/SU	\$161	\$99	<mark>\$</mark> 62	53%	\$148	\$179	(\$32)	< -999%
Rent/SU0%Lease/SUS43S19S2455%S26S30(S4)-1Interest/SUS43S19S2455%S26S30(S4)-1Net Profit before Tax/SU(S40)S2(S42)-53%(S57)(S12)(S45)-1Operating Expenses/Gross Profit80%77%3%4%105%0%105%10%Interest and Rent/Gross Profit25%15%10%40%20%0%20%10%Misery Index105%92%13%13%125%0%125%10%Debt / haS2,500S2,500-0%S2,000S2,540(S540)-2Debt / SUS450S190S26058%S350S420(S70)-2	Operating Surplus/SU	\$14	\$32	(\$18)	2%	(\$22)	\$28	(\$50)	> 999%
Lease/SU0%- $\$1$ $\$1$ $\$1$ $\$1$ $\$1$ Interest/SU $\$43$ $\$19$ $\$24$ 55% $\$26$ $\$30$ $\$10$ $\$10$ $\$10$ Net Profit before Tax/SU $\$40$ $\$20$ $\$24$ 55% $\$26$ $\$26$ $\$30$ $\$10$	Depreciation/SU	\$11	\$11		0%	\$9	\$9	-	0%
Interest/SU $\$43$ $\$19$ $\$24$ 55% $\$26$ $\$30$ $(\$4)$ -1 Net Profit before Tax/SU($\$40$) $\$40$ $\$2$ $(\$42)$ $-\$3\%$ $(\$57)$ $(\$2)$ $(\$2)$ $(\$45)$ 0 Other 0 <	Rent/SU			-	0%	-	-	-	0%
Net Profit before Tax/SU (\$40) \$2 (\$42) -53% (\$57) (\$12) (\$45) 0 Other 0perating Expenses/Gross Profit 80% 77% 3% 4% 105% 0% 105% 10% 10% 105% 10% 10% 10% 10% 10% 10% 10% 20% 0% 10% 10% 10% 10% 10% 20% 0% 10%	Lease/SU		-	-	0%	-	\$1	(\$1)	0%
Other Operating Expenses/Gross Profit 80% 77% 3% 4% 105% 0% 105% 100 Interest and Rent/Gross Profit 25% 15% 10% 40% 20% 0% 20% 100 Misery Index 105% 92% 13% 13% 125% 0% 125% 100 Debt / ha \$2,500 \$2,500 - 0% \$2,000 \$2,540 (\$540) -2 Debt / SU \$450 \$190 \$260 58% \$350 \$420 (\$70) -2	Interest/SU	\$43	\$19	\$24	55%	\$26	\$30	(\$4)	-14%
Operating Expenses/Gross Profit 80% 77% 3% 4% 105% 0% 105% 10% 10% Interest and Rent/Gross Profit 25% 15% 10% 40% 20% 0% 20% 10% <t< th=""><th>Net Profit before Tax/SU</th><th>(\$40)</th><th>\$2</th><th>(\$42)</th><th>-53%</th><th>(\$57)</th><th>(\$12)</th><th>(\$45)</th><th>0%</th></t<>	Net Profit before Tax/SU	(\$40)	\$2	(\$42)	-53%	(\$57)	(\$12)	(\$45)	0%
Interest and Rent/Gross Profit 25% 15% 10% 40% 20% 0% 20% 10% Misery Index 105% 92% 13% 13% 125% 0% 125% 10% 10% Debt / ha \$2,500 \$2,500 - 0% \$2,500 5	Other								
Misery Index 105% 92% 13% 13% 125% 0% 125% 10 Debt / ha \$2,500 \$2,500 - 0% \$2,500 \$2 2 Debt / SU \$450 \$190 \$260 58% \$350 \$420 \$70 2	Operating Expenses/Gross Profit	80%	77%	3%	4%	105%	0%	105%	100%
Debt / ha \$2,500 \$2,500 - 0% \$2,000 \$2,540 (\$540) -2 Debt / SU \$450 \$190 \$260 58% \$350 \$420 (\$70) -2	Interest and Rent/Gross Profit	25%	15%	10%	40%	20%	0%	20%	100%
Debt / SU \$450 \$190 \$260 58% \$350 \$420 (\$70) -20	Misery Index	105%	92%	13%	13%	125%	0%	125%	100%
	Debt / ha	\$2,500	\$2,500	-	0%	\$2,000	\$2,540	(\$540)	-27%
Interest Cover Ratio 1.4 1.5 (0.1) -10.5% 1.1 0.0 1.1 100	Debt / SU	\$450	\$190	\$260	58%	\$350	\$420	(\$70)	-20%
	Interest Cover Ratio	1.4	1.5	(0.1)	-10.5%	1.1	0.0	1.1	100.0%

